

China International Trade Fair for Heating, Ventilation, Air-Conditioning, Sanitation & Home Comfort System中国国际供热通风空调、卫浴及舒适家居系统展览会

中国・北京 中国国际展览中心(新馆)

# 展后报告

**Post Show Report** 

# 中国 供热展 清洁 舒适 创新 多元













2021中国供热展圆满落幕 逾980家优质参展商燃爆现场助力行业全面复苏

ISH China & CIHE 2021 successfully concluded, welcoming 980 exhibitors, dedicated to helping the industry recover from disruptions

ISH China & CIHE – 中国国际供热通风空调、卫浴及舒适家居系统展览会(中国供热展)已于2021年5月14日圆满落幕。在为期三天的展会中,汇聚了980家暖通优质参展商,共迎接了69,243名专业观众莅临现场参观,本届展会总面积高达95,000平方米。中国各地展览业务已于疫情日益缓解之际,重新按下"启动键",本届中国供热展的如期举办,吸引了大批业内人士莅临现场,展示前沿暖通空调产品及系统解决方案,满足了人们面对面沟通的需求,构建了行业一站式商贸平台。

ISH China & CIHE – China International Trade Fair for Heating, Ventilation, Air-Conditioning, Sanitation & Home Comfort Systems concluded its three-day run on 14 May after welcoming **69,243** visitors and **980** exhibitors, and covering **95,000** sqm. As industry professionals gathered to showcase the latest HVAC products and solutions, ISH China & CIHE offered a one-stop sourcing platform for those looking to reconnect and get back on track, following the months-long disruption to industry events and trade fairs.

# 展团专区凝聚多元优势助力企业间精准配对

# International Pavilions gathers diversified advantages Provide better business matching between enterprises



# 德国展团/German Pavilion

中国供热展久负盛名的德国展团将再度亮相,在德国联邦经济技术部的支持下,位于E2 馆的德国展团现场展示欧洲最前沿的暖通技术及产品。

As a loyal participant at the show, the German Pavilion in Hall E2 brought top notch products to showcase the latest technologies.

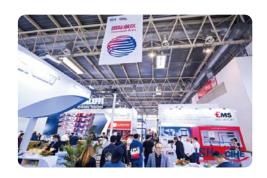




# 国际展区/Overseas Area

为满足海外优秀暖通企业开拓中国市场需求,中国供热展重磅打造"国际展区",集中展示国际暖通技术,助力海外企业挖掘中国市场,为新兴海外企业提供展示自身技术及寻找国内合作伙伴的良机。展区获得区域内展商一致好评,继国家展团之后,它已成为ISH China & CIHE又一海外暖通先进技术聚集地,让中外企业成功实现商务配对。

Overseas Area gathered renowned global brands to showcase their latest technological advancements. The area offers overseas companies an excellent opportunity to tap into the Chinese market and connect with domestic partners. The Overseas Area was widely praised by the participating exhibitors. In addition to national pavilions, it will become another avenue housing foreign HVAC technologies.

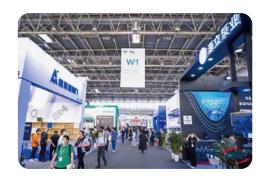




# 水泵专区/Water Pump Zone

作为中国供热展首个专区性暖通配件展示区,水泵专区于2021年的展示面积高达1,000平方米,汇聚来自德国、意大利、丹麦及西班牙等国家知名的水泵品牌,使水泵产品的展示更具规模和影响力。专区展商对参展效果满意度颇高,相关企业表示于2022年再度预定意愿高,专区规模将持续扩大。

Water Pump Zone was launched for the first time in 2021, occupying 1,000 sqm of exhibition space. Renowned water pump brands from Germany, Italy, Denmark and Spain were featured in the zone. Exhibitors were satisfied with the result achieved and expressed strong interests to participate in the 2022 edition, where the zone is expected to return with a greater scale.



# 城镇清洁供热专区

# Clean Energy District Heating Area

区域供热是供热行业的重要组成部分之一,并且随着国家提出未来将强化暖通企业在清洁取暖领域的主体地位,为助力集中展示区域供热新产品新技术,ISH China & CIHE 2021再度打造"城镇清洁供热专区",展示城镇清洁供热创新技术、清洁能源的高效利用与对智慧供热的管理控制等。

The HVAC industry plays an important role in China's future economic development while the district heating sector accounts for a significant portion of the entire heating industry. ISH China & CIHE launched "Clean Energy District Heating Area" in 2021 again to showcase innovative technologies of clean energy for district heating.



# 参展商分析 Exhibitors' profile

### 展商满意度/Exhibitor satisfaction

93%

对此次参展效果感到好或者非常好 Overall rating from good to excellent 93%

95%

STIEBEL ELTRON

世创电能

Be sure. testo

VEXVE

2 TOELLER

squirrel小松鼠

sunrain太阳雨

xylem

**SIT**Group

会继续参加ISH China 2022 Would definitely or probably exhibit again 95%

### 部分参展企业/Part of exhibitors



**SIEMENS** 

Sunamp

7500 一月 同方股份



### 展商感言/Exhibitors' comments

作为中国供热展忠实的参展企业,每年都能在现场与目标客户建立联系,包括工程批发商、上市公司和贴牌加工厂等。我们企业隶属于德国展团,专区集中展示了德国先进的暖通空调技术及解决方案,引领国内的暖通市场走向更高端的路线。尽管疫情还未彻底结束,但展会的人流量相当大,远超我们的预期,来到我们展台的观众质量也相当高。

We are a loyal exhibitor at ISH China & CIHE and every year, we are able to connect with our target buyer groups which include construction, property development, OEMs and more. The German Pavilion is an important stepping stone for German brands to enter the Chinese HVAC market, to introduce high quality heating solutions to meet the domestic demands. Despite the ongoing pandemic, the visitor flow to the fair was quite high and exceeded our expectations. What's more the quality of the buyers we came across was also very high.

德国乐施雷森中国代表处, 总经理, 胡银聪先生

Mr Hu Yincong, General Manager, Jürgen Schlösser Armaturen GmbH Representative Office of China

中国供热展是我们与老客户保持联系,宣传企业形象及展示全新产品的重要平台,同时也是与其他知名暖通空调品牌供应商互相切磋交流、获取市场技术资讯良好契机。今年,我很高兴能与来自华为、阿里巴巴、百度等信息公司的代表进行交流,他们提出将云计算、数据分析、人工智能等技术融入到暖通空调行业,开发智能高效的暖通空调产品,这种理念正是暖通行业市场所需要的。作为一家传统的暖通空调制造商,我相信未来与科技巨头的合作不仅有利于我们的产品开发,也更有利于整个暖通空调行业的发展。

ISH China & CIHE is an important meeting ground to get in touch with our clients, and is one of the best marketing platforms to showcase our new products. Joined by other well-known HVAC supplies, it is also a great opportunity to exchange market and technology information. This year, I am pleased to connect with representatives from Huawei, Alibaba and Baidu, which suggests that cloud computing, data analysis and artificial intelligence can be incorporated into the HVAC industry for developing smart and efficient HVAC products, which is what the market needs. As a traditional HVAC manufacturer, I am confident future partnerships with tech giants will without a doubt be beneficial to not only our products but the HVAC industry as a whole.

北明天时能源科技(北京)有限公司,副总经理,刘兵先生 Mr Bing Liu, Vice General Manager, Beiming Tianshi Energy Technology (Beijing) Co Ltd

中国供热展是亚洲知名的暖通行业盛会,展示了行业最新的技术和创新产品。本届展会以"能源、水、生命"三大主题为主题,紧密结合国家倡导的清洁能源政策,助力企业挖掘暖通空调市场的潜力。对于我们而言,参与展会是一个展现品牌实力、创新技术及前沿产品的绝佳机会。这次参展我们取得了不错的成绩,许多优质买家前来咨询,我们了解了业内更先进的潮流趋势,获取了最新市场信息及买家需求,拓展了新的合作伙伴。"十四五"规划明确了环保政策和可再生能源的发展,这将大大改善现存的商业环境,加快清洁供暖项目的推进。

ISH China & CIHE is one of the most renowned HVAC industry trading platforms in Asia, showcasing some of the industry's latest products and innovations. The fair's three main themes, Energy, Water and Life, are not only in line with the current national developments but also help us explore the potential of the HVAC market. For our company, ISH China & CIHE is an important marketing tool to promote our firm and latest products. As always, the fair gathered large crowds of quality buyers. Not only did we gather useful information market trends and needs, but we also discovered new business partners. Moreover, the 14th Five-Year Plan's green and renewable energy development and production initiatives are expected to greatly improve the national business environment and expedite more HVAC-related projects.

青岛经济技术开发区海尔热水器有限公司,总监,徐金玉先生 Mr Jinyu Xu, Director, Qingdao Economic and Technological Development Zone Haier Water Heater Co Ltd

# |观众分析 |Visitors' profile

69,243名专业观众 69,243 professional visitors

# 来参观展会的目的

Which objectives are you pursuing in visiting the fair

查看/了解产品配置: View/get to know product variants	42%
查看/了解新趋势 Get to know new developments	40%
进行采购: Conduct purchases	38%
拓展专业知识 Expand specialized knowledge	25%
开拓新的业务关系 Initiate new business relations	28%
比较竞争对手 Compare competitors	35%
交流经验 Exchange experience	23%
对市场形势有整体印象。 Achieve an overall impression of the market situation	18%
评估参展可能性 To evaluate participation as exhibitors	9%
维护现有的业务关系 Cultivate existing business relations	16%

# 来展会寻找的产品和技术 Which products or technologies you are looking for

暖通空调类商品技术 HVAC	97.16%
舒适家居类产品技术 Home Comfort	63.28%
楼宇自控及智能控制类产品技术 Building Automation and Intelligent Control	58.16%
建筑给排水类产品技术 Plumbing	39.42%

# 观众满意度/Visitor satisfaction

•••••••

93%

认为这次展会好或非常好

Overall rating (good to excellent)

97%

会将 ISH China & CIHE 推荐给商业伙伴或同事

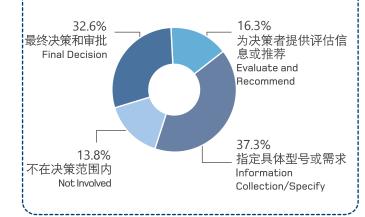
Recommend ISH China & CIHE to business partners or colleagues

96%

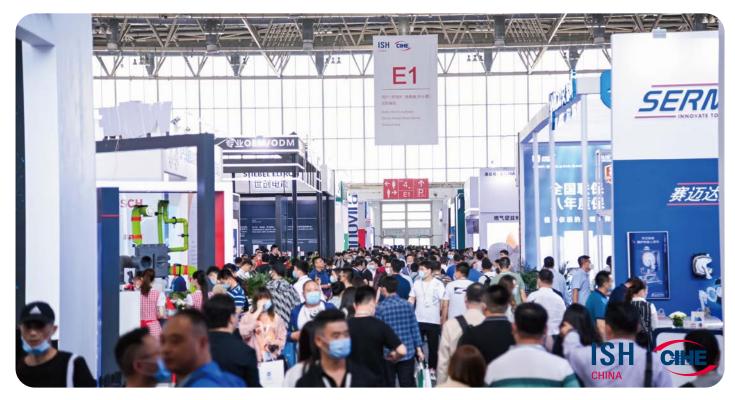
会继续参观ISH China & CIHE 2021

Would definitely or probably attend again

# 观众决策力分析 Visitor decision making analysis







# 部分知名观众 Major Renowned Visitors

恒大地产 Evergrande Group / 碧桂园 Country Garden / 保利地产 Poly Group / 融创 Sunac / 龙湖地产 Longfor / 华为 HUAWEI / 阿 里巴巴 Alibaba / 百度 Baidu / 华夏幸福 China Fortune Land Development / 万豪国际集团 Marriott International / 洲际酒店集 团 InterContinental Hotels Group PLC / 希尔顿酒店集团 Hilton Worldwide Holdings / 中国城市规划设计院 China Urban Planning and Design Institute / 格林豪泰酒店管理集团 Green Tree Hospitality Group / 上海锦江国际酒店集团 Shanghai Jin Jiang International Hotels (Group) Company Limited / 华住酒店 集团 China Lodging Group Limited / 开元酒店集团 New Century Hotel / 假日酒店 Holiday Inn / 半岛酒店 The Peninsula Hotels / 蓝海集团 Blue Horizon Group / 香格里拉酒店集团 Shangri-la / 四季酒店 Four Seasons / 文华东方酒店集团 Mandarin Oriental Hotel Group / 丽思·卡尔顿酒店 Ritz-Carlton / 朗廷酒店集团 Langham Hotels International / 万达集团 Wanda Group / 万科集团 Vanke Grop / 一兆韦德 Tera Wellness / 威尔士 健身 Will's Gym / 克丽缇娜 Chlitina / 思妍丽 Decleorv / 日置名媛 Pearl Deluxe / 统一 Uni-President / 农夫山泉 NongFu Spring / 稻香村 Daoxiangcun / 雀巢 Nestle / 华特迪士尼 Disneyworld / 天津一中心医院 Tianjin City Center Hospital / 北京同仁医院 Beijing Tongren Hospital / 哈尔滨工业大学 Harbin Institute of Technology / 天津工业大学 Tianjin Polytechnic University / 清华 大学 Tsinghua University / 西安交通大学 Xi'an Jiaotong University / 雨润 Yurun / 新疆巴州人民医院 Xinjiang Bazhou People's Hospital / 总装备部设计研究总院 General Equipment Design and Research Institute / 中外建建筑设计 China Foreign Construction Architectural Design / 中铁建设集团建筑设计院 China Railway Construction Group Architectural Design Institute / 中科院建筑设计研究院 Chinese Academy of Sciences Architectural Design and Research Institute / 中国城市建设研究 院 China Urban Construction Research Institute / 中国航天建筑 设计研究院 China Aerospace Architectural Design and Research Institute / 长春燃气热力设计院 Changchun Gas Thermal Design Institute / 河南省建筑科学研究院 Henan Institute of Building Research / 青岛能源设计院 Qingdao Energy Design Institute / 中国纺织工业设计院 China Textile Industrial Design Institute / 中国电子科技集团第十二研究所 The Twelfth Research Institute of China Electronics Technology Group / 环境材料科学 与工程研究所 Institute of Environmental Materials Science and Engineering / 金龙鱼 Arowana Brand / 茅台 Moutai / 联合利华 Unilever / 华润万家 China Resources Vanguard / 美加净 Maxam / 太太乐 Totole / 火星时代室内设计学院 HXSD

# 观众来自领域分析 Visitors according to branches of industry

26.8%

制造业 Manufacturing industry

利迪亚 Manufacturing industry	26.8%
经销商、代理商、集成商 Agent, Distributors, Integrator	25.9%
建筑工程公司、承包商 Construction company, Contractor	19.8%
批发贸易、零售贸易 Wholesale trade, Retail trade	15.56%
室内设计师办公室 Interior designer's office	12.16%
建筑设计研究院;: 建筑师事务所 Architectural design and research institute,Architect's office	14.15%
进口商、出口商 Importer, Exporter	6.85%
热电公司/热力公司 Thermo-eletric company/Heating Company	6.58%
物业管理公司 Real estate management company	5.86%
工业用户 Industrial End-users	4.6%
商业用户 Commercial End-users	7.8%
学校;:教育及培训机构 Schools;educational and traning institutions	5.8%
房地产开发商 Property developer	3.8%
医院…医疗服务机构 Hospitals and medical service institutions	4.3%
酒店餐饮、休闲娱乐业 Hotel catering,Leisure and entertainment industry	2.57%
媒体、协会 Association, media	2.3%
互联网,电子商务,数据中心 Internet firm,Digital Business,Data Centre	1.8%
其他 Other	4.2%

# 媒体关注与报导 Media's attention and report

# 部分合作媒体 Media Partners





舒适智能



暖通空调标准与质检



【◆ 土爪在线 coiss.com













\*按字母排序,排名不分先后

# 社交平台及线上直播 Social Media Platform and Oline Live Broadcast

























# 同期活动聚焦热点政策和最新技术

# Full spectrum of HVAC industry highlighted through fringe programme events

2021年中国供热展将重塑同期活动体系,设置技术(Technology)、创新(Innovation)、人才(Talent)三大主题。论坛聚焦暖通空调行业的最新技术与应用,帮助观众获取丰富的行业知识与掌握行业最新动态。

重新细分的系列峰会、研讨会及论坛将围绕技术主题进行深入探讨,完美契合展会"能源Energy"、"水Water"、"舒适Life"三大核心主题,能源主题包括与可再生能源结合的最新供暖解决方案;水主题包括水泵、阀门及配件;舒适主题包括家居舒适产品和解决方案。中国供热展将再度举办碳达峰、碳中和与清洁供热绿色发展国际峰会,邀请行业专家共同探讨清洁能源供热的未来。

ISH China & CIHE 2021's concurrent programme will cover three key areas: Technology, Innovation and Talent. Casting a spotlight on the latest technologies and applications in the heating and ventilation sectors, the event programme offers a comprehensive platform for fairgoers to expand their knowledge and learn more about the latest industry trends.

Topics on technology will be extensively covered throughout the various summits, seminars and conferences, focusing on the fair's three core themes: Energy (the latest heating solutions paired with renewable energy sources), Water (water pumps, valves and fittings) and Life (home comfort products and solutions). ISH China & CIHE will once again host the Peak Carbon Dioxide Emissions, Carbon Neutral and Clean Energy Heating Green Development International Forum, inviting industry experts to explore the future of clean energy heating.



#### 中国国际暖通高峰论坛

- 碳达峰、碳中和与清洁供热绿色发展国际峰会 iHVAC - Peak Carbon Dioxide Emissions, Carbon Neutral and Clean Energy Heating Green Development International Forum

#### 主办单位 / Organisers:

中国城镇供热协会 China District Heating Association 法兰克福展览(上海)有限公司 Messe Frankfurt (Shanghai) Co., Ltd. 中展智奥(北京)国际展览有限公司 CIEC GL events (Beijing) International Exhibition Co Ltd

#### 支持单位 / Supporter:

丹麦区域供热委员会
Danish Board of District Heating
芬兰能源俱乐部
Finnish Energy Club
瑞典区域供热供冷协会
SweHeat & Cooling
欧洲热泵协会
European Heat Pump Association



除此之外,中国国际暖通高峰论坛 亦深入探讨以下主题:

As well as the Summit, the iHVAC features seven below sessions:



中国国际暖通高峰论坛

- 中国供热2021年度前沿技术与 新产品发布会

iHVAC - China Heating 2021 Annual Cutting Edge Technology and New Product Conference

#### 主办单位 / Organisers:







messe frankfurt



中国国际暖通高峰论坛 –2021北京清洁供热技术交流会 iHVAC - Beijing 2021 Clean Heating Development Forum

#### 主办单位 / Organisers:

中国建筑金属结构协会清洁供热分会 China Construction Metal Structure Association Clean Heating Branch 中国建筑金属结构协会采暖散热器委员会 China Construction Metal Structure Association Heating Radiator 法兰克福展览(上海)有限公司 Messe Frankfurt (Shanghai) Co Ltd 中展智奥(比京)国际展览有限公司 CIEC GL events (Beijing) International Exhibition Co Ltd 燃气采暖热水炉首批CGAC星级认证产品首展仪式 First Exhibition Ceremony of CGAC Star-certification for the First Batch of Gas-fired Heating and Hot Water Combi-boilers

主办单位 / Organisers:









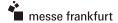
中国冷暖两联供技术交流(产业发展)论坛暨首届 " 冷暖工匠杯 " 冷暖两联供设计施工大赛颁奖盛典 China Floor Cooling & Heating(FCH)SystemTechnology Exchange (industrial development) forum – Heating and Cooling Specialist Challenge and Award Ceremony

主办单位 / Organisers:









装配式住宅舒适系统应用论坛 Home Comfort Systems Application Forum

主办单位 / Organisers:





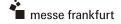












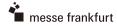
第二屆空调通风系统净化与消毒研讨会
The 2nd Air Conditioning and Ventilation System
Purification and Disinfection Seminar

主办单位 / Organisers:











碳达峰与燃气壁挂炉行业发展暨技术研讨会 Carbon Peaking and Gas-fired Wall-mounted Boilers Industry Development and Technology Conference System Purification and Disinfection Seminar

主办单位 / Organisers:

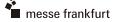












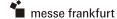
从两联供到新三恒 2021中国供热展FCH2.0系统技术讲座 FCH2.0 Systems and Technology Forum

主办单位 / Organisers:









医院建筑平疫结合暖通空调技术交流会 HVAC Technology Seminar on Normal and Epidemic Combination of Hospital Buildings

主办单位 / Organisers:





多能源"三联供"系统安装工艺展示 Multi-Energy Tri-generation System Installation Process Exhibition

主办单位 / Organisers:

重庆五一技师学院 Chongqing Wuyi Technician College 法兰克福展览(上海)有限公司 Messe Frankfurt (Shanghai) Co.,Ltd. 中展智奥(北京)国际展览有限公司 CIEC GL events (Beijing) International Exhibition Co.,Ltd.

新风系统设计施工大赛与中国被动房设计施工大赛优秀 案例展示与公益宣讲

Excellent Case Demonstration and Propaganda of Fresh Air System Competition and China Passive House Design and Construction competition

主办单位 / Organisers:

EUU 传媒 88media 法兰克福展览(上海)有限公司 Messe Frankfurt (Shanghai) Co Ltd 中展智奥(北京)国际展览有限公司 CIEC GL events (Beijing) International Exhibition Co Ltd



#### 中国国际暖通高峰论坛

- 热泵清洁供热发展论坛

iHVAC - Clean heating-Heat pump technology forum

#### 主办单位 / Organisers:





国际铜业协会







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# 中国国际暖通高峰论坛 - 舒适家居智能化发展论坛 iHVAC - Intelligent home comfort development

iHVAC - Intelligent home comfort development forum

#### 主办单位 / Organisers:

中国建筑金属结构协会舒适家居分会 China Construction Metal Structure Association Indoor Climate Association 法兰克福展览(上海)有限公司 Messe Frankfurt (Shanghai) Co Ltd 中展智奥(北京)国际展览有限公司 CIEC GL events (Beijing) International Exhibition Co Ltd



### 中国国际暖通高峰论坛 - 2021新风技术国际交流峰会 iHVAC - International Fresh Air Technology Conference

#### 主办单位 / Organisers:

中国设备管理协会建筑新风系统技术服务管理中心China Ventilation Technology Management Center中国设备管理协会被动房技术中心China Passive House Technology Center法兰克福展览(上海)有限公司Messe Frankfurt (Shanghai) Co Ltd中展智奥(北京)国际展览有限公司CIEC GL events (Beijing) International Exhibition Co Ltd



除上述高峰论坛外,其他精彩同期活动亦涵盖多个重点领域,其中包括清洁能源、冷暖舒适系统等。议题如下: In addition, events for floor cooling & heating systems and clean energy heating also took place at the fair. Event details as below:

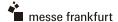
多能互补三联供系统解决方案应用论坛 Multi-energy Tri-generation System Technology and Application Forum

主办单位 / Organisers:









集中供热运营 BOT 模式的应用现状及前景研讨会 Seminar on the application and prospects of build-operate-transfer (BOT) model for central heating

主办单位 / Organisers:







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热泵烘干技术及应用创新论坛 Heat pump drying technologies and innovative applications forum

主办单位 / Organisers:











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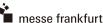
暖通行业差异化竞争的思考与落地研讨会 Seminar on the thinking and implementation of differentiated competition in HVAC industry

主办单位 / Organisers:









协办单位 / Co-organisers:









# 全球行业权威协会

法兰克福展览公司是全球领先的ISH法兰克福国际浴室、楼宇、能源、空调技术及再生能源展览会的主办方。 2011年法兰克福展览(上海)有限公司与中展智奥(北京)国际展览有限公司,将各自旗下的两大展会ISH China 与CIHE & HVAC合并,共同组织了亚洲最大的暖通行业展览盛会ISH China & CIHE,并于2012年在上海携手 推出ISH Shanghai & CIHE上海国际供热通风空调及舒适家居系统展览会。

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2021年9月 中国,上海

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中国国际贸易促进委员会建设行业 分会

中国建筑金属结构协会采暖散热器 委员会

中国土木工程学会燃气分会燃气供 热专业委员会

中国建筑金属结构协会辐射供暖供 冷委员会

中国建筑金属结构协会舒适家居分会

中国节能协会热泵专业委员会 中国电力企业联合会电能替代产业 发展分会

中国国际展览中心集团公司浙江国闻会展服务有限公司

### 承办单位

法兰克福展览(上海)有限公司 中展智奥(北京)国际展览有限公司

#### 国内支持单位

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全国工商联家具装饰业商会

全国工商联家具装饰业商会家装专委会中国建筑金属结构协会给水排水设备分会中国建筑学会建筑给水排水研究分会中国设备管理协会建筑新风系统技术服务管理中心

《暖通空调》杂志

#### 海外支持单位

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